

Welthungerhilfe ([www.welthungerhilfe.de](http://www.welthungerhilfe.de)) is one of the large and respected private organisations in the field of development cooperation and humanitarian aid in Germany. It carries out projects in 39 countries and campaigns for fairer cooperation with developing countries. If you are prepared to dedicate yourself to carrying out projects under sometimes difficult conditions and you match the requirements set out below, we look forward to receiving your application for the position of

## Value Chain Analysis and Business Strategic Orientation Consultant (m/f)

This posting concerns a mid-range assignment of about 45 days working for Welthungerhilfe in a freelance capacity.

### Objectives and responsibilities of the position

Your most important duties will be as follows:

- Identified as key agricultural production areas of WHH project participants, the consultant will describe the sheep farming, tomato, cucumber, fig and olive value chains with a focus on opportunities and barriers for development and identify market-based solutions (MBS) for micro/small scale producers
- He/she will provide strategic recommendations through a concrete list of activities and timeline, based on the key findings of the value chain analysis (VCA)
- The study will be used as a basis for a sustainability-oriented business model, integrating producers to be reliable and self-sustaining partners in the value chain

### Your qualifications will include

- The consultant/consultant team must be independent, i.e. not associated with individual service delivery entities included in the BMZ system as well as any platforms, NGOs and donors supporting or otherwise involved in the same project with government systems in Iraq;
- If a consulting team, should include the following key functions:
  - A team leader who is qualified and experienced in conducting assessments in development and humanitarian contexts;
- University level degree in agriculture;
- Expertise in agro-economy and business development;
- Experience in conducting value chain assessments;
- Good understanding of the regional context;
- Experience of, and commitment to, working through systems of participation and accountability;
- Sound analytical skills to make observations, draw interpretations and identify lessons and recommendations;
- A high level of written and spoken English.

### How to submit your bid

If you think you qualify and meet the requirements, please send an e-mail to [tender.iraq@welthungerhilfe.de](mailto:tender.iraq@welthungerhilfe.de) quoting reference "IRQ-106/IRQ-1019 Value Chain Analysis" to receive a full and detailed TOR.

Closing date for proposal submissions is **18:00 hrs Iraqi time 3 August 2019**.